



Enerdealers

COMMODITY TRADING AND
ENERGY CONSULTING

Global energy suppliers for
humanity to move on

Enerdealers Company Brochure

2026

www.enerdealers.com

Enerdealers

Enerdealers is an energy commodity trading company committed to a sustainable world.

We believe that access to fuels and derivatives should be transparent, efficient, and reliable, enabling companies to operate with confidence and make informed decisions.

Partnering with producers, traders, marketers and consumers across the commodity supply chain, **we help our clients transform and optimize their business strategies and operations by integrating high worth financial, legal and operational solutions** throughout their value chain.

Enerdealers is focused on the international **trading of energy commodities, transitioning from the traditional sources to the renewable energies**, as well as on the efficient strategic assets management and energy consulting.

We are deeply committed into a constant improvement of the environmental impact of these products and invests in new sustainable commodities and businesses, developing cradle-to-grave solutions in order to reduce as much as possible the carbon footprint. We are devoted to a sustainable future thanks, for instance, to the green hydrogen manufacturing projects that we are empowering.



As an international independent, privately owned company, **we off-take our products from small and major producers as well as state-owned companies, arrange the physical trading, storing as well as financing services** for making them affordable independent of their size and supply them to our clients all over the world.

Because of our extensive industry relationships, we are able to offer our products and services from many places around the globe. We can make available spot, short and long-term contracts to meet the specific demands of our renowned clients on the local and international markets.

Enerdealers undertakes an ongoing rigorous appraisal of all aspects of its business practices and procedures to ensure that it maintains its most exacting standards and delivers the highest levels of quality to all its trading partners.





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Four decades of a family legacy in the energy industry

Enerdealers' history is rooted in four decades of experience in the energy sector, **beginning with the foundation of the Retailgas Group in 1986**. Retailgas was originally established as a specialized engineering and architectural firm serving the petroleum retail and service station industry. Over the years, it became a **trusted partner for leading energy companies, delivering solutions in design, construction, maintenance, and regulatory compliance for energy infrastructure** in Spain and international markets.

As the group evolved, Retailgas expanded into broader energy infrastructure, mobility electrification, renewable technologies, and asset management.

This long-standing operational background built deep industry relationships and a strong understanding of complex regulatory and logistical environments, forming the foundation for future commercial expansion.

In 2023, leveraging this multigenerational expertise and global network, the founding team established Enerdealers

as an independent commercial platform focused on international energy trading and supply chain optimization.

Enerdealers was created to translate decades of operational know-how into agile, market-driven solutions connecting producers, refiners, and end buyers across global markets.

Since its inception, Enerdealers has expanded rapidly. In 2024, the company strengthened its international presence through a strategic franchise agreement in Dubai and initiated CIF trading operations in Europe. By 2025, Enerdealers was active in key global ports including **Rotterdam, Houston, Fujairah, and Jurong**, executing FOB and CIF transactions across Europe, Asia, Africa, and Latin America.

Today, **Enerdealers combines the heritage and discipline of the Retailgas Group with a forward-looking trading strategy, positioning the company for sustainable growth and long-term value creation.**

[\[More\]](#)

Leadership

Under the leadership of Diana Gispert, Enerdealers has grown into a dynamic global energy commodities trading company, guided by a clear strategic vision and a strong commitment to integrity and excellence.

Her leadership combines deep market expertise with disciplined risk management, collaboration across international teams, and a strong focus on innovation and the energy transition. Through this approach, Diana Gispert continues to position Enerdealers as a trusted partner in global energy markets and a contributor to a more sustainable energy future.

The principals behind Enerdealers are well known professionals in the Oil and Gas Industry with a deep network in a clearly established and growing market niche.

Because of their long-held relationships, they have been able to close long term production and supply contracts with refineries at highly advantageous prices for a local and international net of buyers.



Diana Gispert Perales
CEO and co-founder



Francisco Giménez Plano
Co-founder



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Enerdealers' business

Petroleum Derivatives

We make easy the relationship between our producers and suppliers and the final customer by trading and distributing conventional energies to satisfy the current needs of the communities.

The geography of our trading operations cover the markets of Europe, Americas, Middle East, and the Far East, as a result of the long-term business relationships with logistically and financially prepared

buyers and reliable **refineries and suppliers pool from Poland, Croatia, Azerbaijan, Kazakhstan, Middle East and African countries**, among others.

Enerdealers is used to manage efficient operations in the international ports of **Rotterdam, Houston, Fujairah and Jurong**, among others, supported by our extensive network of port agents, for FOB transaction, as well as CIF transactions AWSP. [\[More\]](#)



AUTOMOTIVE
DIESEL-EN590
GASOLINES
AGO
D2 GAS OIL
D6 VIRGIN



AVIATION
JET A1
COLONIAL
GRADE 54 JET
FUEL



MARITIME
MARINE GAS OIL



OTHERS
LNG
LPG
BITUMEN
MAZUT
PETCOKE
CRUDE OIL
BASE OIL
UREA
FERTILIZERS

Renewable energies

We are continuously working to minimize our environmental footprint and to contribute to innovative solutions that reduce carbon emissions across our value chain. Governments, industries, and companies worldwide are accelerating efforts to meet greenhouse gas reduction targets, driving the expansion of clean fuel programs and increasing demand for fuels with lower carbon intensity.

With a strong presence in oilseed processing and commodity trading, Enerdealers is well positioned to support the decarbonization of fuel supply chains. Our global footprint and access to raw commodities enable us to supply a broad range of vegetable oil feedstocks—both crude and refined—tailored to the needs of bioenergy producers seeking to lower their carbon footprint, meet climate objectives, and comply with evolving fuel regulations. [\[More\]](#)



Logistics and storage expertise

Enerdealers works with some of the world's leading maritime service agencies, providing comprehensive end-to-end logistics, agency, and maritime solutions to support both our operations and those of our clients globally.

These partnerships reflect Enerdealers' commitment to innovation and operational excellence. Through a network of an important group of specialized companies, we ensure access to a full spectrum of services covering everything required at ports and at sea, enabling the reliable and efficient execution of every operation. [\[More\]](#)



Legal and financial services

At Enerdealers, regulatory compliance is more than a requirement—it's part of what makes us a trusted partner in global energy trading. Operating under the oversight of a wide of regulatory authorities worldwide, we ensure full compliance across health and safety, insurance, emissions, environmental standards, commodities, cargo and financial crime, international trade and sanctions, and banking and derivatives markets.

Our expert Regulatory Compliance team provides proactive guidance, training, and oversight, helping our partners and clients navigate complex regulations with confidence.

With Enerdealers, compliance becomes a competitive advantage: operations run smoothly, risks are minimized, and every transaction is executed securely. This dedication to transparency and reliability makes us the partner of choice for businesses looking to trade confidently and grow in global energy markets.

[\[More\]](#)



Asset management consulting and engineering

In the context of energy transition policies, we provide advisory and engineering services to maintain and expand our clients' key assets. We equip them with physical asset management tools, combining technology and business knowledge.

Among the projects covered, we highlight:

- Clean energies to reduce the carbon footprint, such as green hydrogen plants, solar energy, biomass, geothermal and wind.
- Purchase/sale of service stations.
- Commodity storage management.
- Engineering projects for the adaptation, legalization and maintenance of infrastructures.

[\[More\]](#)



Innovation at the core of our culture

Innovation at Enerdealers extends well beyond any single team. Across the organization, initiatives are underway that challenge conventional boundaries, introduce new ways of working, and develop new product lines that position us for the future. We closely monitor developments within our industry and the broader global landscape to understand how Enerdealers can contribute to the growing demand for energy, supporting the transition from traditional energy sources to renewables.

A core strength of Enerdealers is our culture of continuous improvement. We are not an organization at rest. We consistently evaluate our performance, learn from experience, and have established structured processes to share best practices across our global teams. By leveraging technology, data, and advanced analytics, we enable innovation, enhance operational efficiency, and, most importantly, make it easier for our customers across the value chain to do business with us.

We are also making significant investments in technology. We believe our greatest impact is achieved when our teams are fully empowered to use digitalization, data-driven insights, and modern ways of working to connect producers and clients in smarter, faster, and more efficient ways.

This includes investments in interconnectivity, automation, and machine learning to ensure transactions are executed reliably and in line with all stakeholders' expectations. In parallel, we are strengthening our systems to deliver real-time insights that help us anticipate key market trends and optimize the management of flows and operations.

Above all, we are investing in our people. Having the right talent with the right capabilities to fully leverage our assets and technology is fundamental to our success. Our focus is on positioning the business to perform strongly not only in today's market environment, but well into the future.



Innovation hubs

Stakeholders collaboration and innovation in four knowledge centers

Partnering with us gives you access to our extensive technical expertise and global network of innovation.

Our innovation hubs are centers for discovery and co-creation focusing on developing technology, sustainable solutions for the whole ecosystem, new products and excellent services and high performance operations.

Open innovation

We seek to connect with the most innovative and forward-thinking partners to scale our growth and expand our impact.

Through an open innovation approach, we actively pursue new solutions and strategic partnerships that streamline our operations and enable us to work in simpler, faster, and more agile ways. We believe that collaboration and the diversification of capabilities through these connections will strengthen Enerdealers, making us more responsive, efficient, and better equipped to fulfil our purpose of delivering the best energy solutions to the world.

We are driven by technologies that have the potential to reshape the energy landscape. If you are a startup, university, research institution, or think tank developing solutions to the challenges faced by Enerdealers and our customers, we welcome the opportunity to connect and explore how we can create value together.





Enerdealers' Compliance Policies

Enerdealers pays special attention to the US, UK and EU Sanctions and Export Controls on Russia and Belarus, in all international commerce transactions, since Russia's February 24, 2022 invasion of Ukraine, the United States, the United Kingdom and the European Union, along with other countries, have imposed extensive sanctions on Russia, the Russian-occupied regions of Ukraine and Belarus, as well as export controls.

US sanctions policy toward Russia and Belarus under the new Trump Administration is not yet clear, with reports indicating that US authorities are considering lifting certain sanctions in connection with the proposed peace plans.

UK and EU sanctions and export controls measures, in the meantime, continue to expand with the purpose of eroding the Russian economy's ability to support the war.

Our compliance team keep updated about the myriad sanctions and export controls adopted by these jurisdictions, the general licenses issued in connection with these measures and additional guidance published on May 28, 2025, provide by the [Spanish Foreign Affairs Ministry](#) and the [European Union](#), as well as [other sources that helps to us to be updated](#).

We structure our transactions, contracts and third-party relationships to comply with applicable sanctions/export controls laws and mitigate risks.

At Enerdealers we identify with and are committed to a culture of compliance and ethical conduct. Our values define our business culture and demonstrate our commitment to the most demanding international standards of conduct.

This commitment is manifested through our behaviour and the measures and vigilance required of all our stakeholders. To this end, we establish a series of policies that serve as a guide. All of this must serve to guide the behaviour of all members of Enerdealers and its stakeholders.

You can find the detail of all our Policies in here:

- [ESG Policy](#)
- [Ethics Policy](#)
- [Q&E Policy](#)
- [Safety and Health](#)
- [Criminal Risk Reduction Policy](#)
- [Anti-Money Laundry Policy](#)
- [Speak Up Channel](#)

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